

We move forward!



DETERMINE THE RIGHT FEEDING STRATEGY FOR FISH AND KEEPING TRACK OF YOUR TILAPIA FARM PERFORMANCE



Co en Koen De Heus CEO 4th generation De Heus family millers



- Short decision lines
- Entrepreneurship
- Ensuring (Dutch) quality
- Almost a century experience in agriculture
- International scope and standing



Sister company Koudijs since 2015 in Uganda De Heus Uganda entity since 2022

NEW DE HEUS FACTORY – PARENT COMPANY OF KOUDIJS





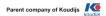


GROWER AND FINISHER FEEDS









BROODSTOCK FEED / OTHER TRIALS



Separate formulations possible

- Short term:
- Smart protein
- Feed from Egypt

Long term

- Catfish feed?
- More species



TILAPIA FEEDING – FISH SIZE

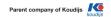




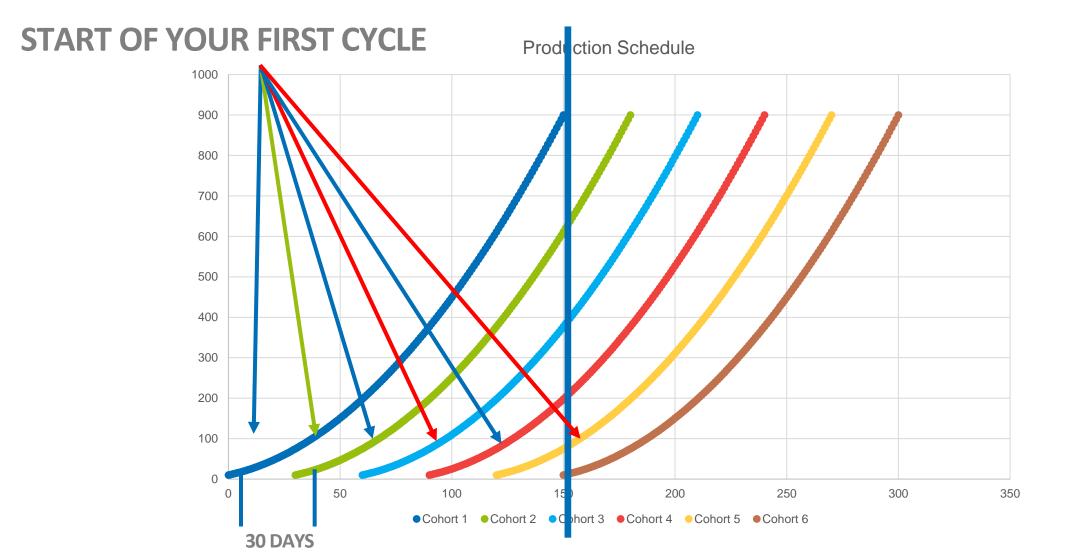




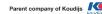




ESTIMATE ENOUGH FEED







TILAPIA FEEDING – FISH SIZE

RECOMMENDED FEEDING LEVELS AND FEEDING FREQUENCIES*

	FEED PARTICLE SIZE (MM)	CRUDE PROTEIN MIN. (%)	FEEDING FREQUENCY (TIMES/DAY)	FEEDING LEVEL (KG FEED PER 100 KG FISH PER DAY)				
FISH WEIGHT (G)				18 °C	22 °C	26 °C	29 °C	33 °C
0.01-2	<0.5	47	8-9	4.5	5.5	7.5	10.0	8.0
1-5	0.5-0.8	47	5-6	3.6	4.0	5.0	6.0	5.5
2.5-10	1.0	42	4-5	3.1	3.5	4.5	5.5	5.0
5-50	2.0	37	3-4	2.2	3.0	4.0	4.5	4.5
25-100	3.0	32	2-3	1.0	2.0	3.0	4.0	3.5
50-150	3.0	32	2	0.6	1.4	2.0	2.9	2.3
100-250	4.0	32	2	0.5	1.2	1.7	2.5	2.0
200-600	4.0	32	2	0.4	1.0	1.4	2.0	1.6
>400	6.0	30	2	0.3	0.8	1.3	1.8	1.3





TILAPIA FEEDING - TEMPERATURE

The daily amount of feed required by farm-raised fish is affected by:

- >32 °C Stress
- 27° to 30 °C Optimum
- <21°C feeding activity is inconsistent
- <12-15°C No feeding
- <10 °C mortality





Tilapia Feeding – Recommended feeding Table

This is a feeding guideline under optimal conditions. Adapt according to local conditions e.g. appetite.

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TILAPIA FEEDING - TABLE

- What size are they now?
 - 45 grams per fish
- What is the temperature of the water?
 - 27°C
- How many fish in your pond/cage?
 - 20,000 fish

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TILAPIA FEEDING - TABLE

- 45 gram fish in 27°C needs to be fed at 3% of body weight
- $20,000 \times 45 = 900,000 \text{ gram} = 900 \text{ kg of fish}$
- 900 kg of fish x 3/100 = 27 kg of feed for this day

Always observe your fish Take note and keep records



TRANSLATING PERFORMANCE INTO PROFIT

- Planning is important
- Farms need to be profitable
- Expenses lower than the turnover
- Cheaper feeds do not always lead to profit

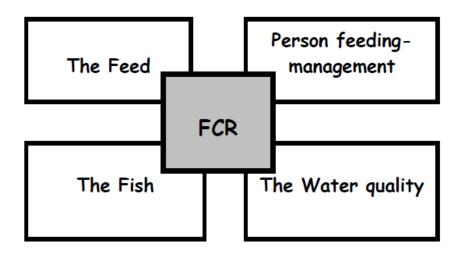


FCR FEED CONVERSION RATIO

Efficiency of feed use (Kg feed /Kg fish)

Record keeping









FCR CALCULATION

Total feed given (Kg)
FCR=
Total fish produced (Kg)

- Farmer stocks 1000 fish of 50 grams = 50Kg
- Farmer harvests 270 Kg of fish
- Total fish produced is 220 Kg
- Records show he has used 300Kg of fish
- FCR = 300/220 = 1.36



FCR AND ECONOMICS.

- Protein level higher → Lower FCR→ (Why)
- Relatively more \$ → Require Less feed → 1 kg of fish.

Feed 1		Feed 2	
Diet Protein (%)	32	Diet Protein (%)	24
FCR	1.3	FCR	2.5
Production target (kg)	1000	Production target (kg)	1000
Required feed (kg)	1300	Required feed (kg)	2500
Cost /kg feed	4500/=	Cost /kg feed	3000/=
Total costs	5,850,000/=	Total costs	7,500,000/=









RECORD KEEPING

How often do you record the data?

Daily

Financial

- ✓ Expenses
- ✓ Turnover

Feeding & mortalities

- ✓ Given feed (brand and type)
- ✓ Amount of feed given
- ✓ Feeding time(s)
- ✓ Number of dead fish
- Expected cause of mortality
- ✓ Medication used
- ✓ Remark(s)

Water quality

- ✓ Water temperature
- ✓ Oxygen levels

Twice weekly

Water quality

√ pH

Weekly

Water quality

- ✓ Ammonia
- ✓ Nitrite
- ✓ Nitrate

One time in a production cycle

Stocking & harvesting data

- ✓ Stocking date
- ✓ Number of fish stocked
- ✓ Fingerling price
- ✓ Stocking biomass (kg)
- ✓ Harvested biomass (kg)
- ✓ Number of fish harvested



- ✓ Remark(s)

